

**Letter of Understanding #6**

between

**The British Columbia Automobile Association**

and

**Canadian Office and Professional Employees Union, Local 378**

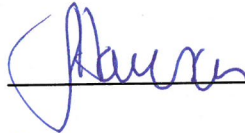
**Subject - Insurance Advisor**

The parties agree that, should an Insurance Advisor be unsuccessful in meeting the following requirements as outlined in their Employment Letter:

*Obtain a Level 2 Insurance License within eighteen (18) months and meet the eligibility requirements for a Senior Insurance Advisor position;*

The employee will return to a Service Advisor (or like) position within the sales network and receive the appropriate grade for that position. Their salary will be adjusted to reflect the appropriate step at which they were previously, plus all step increases for which they would have normally been entitled had the incumbent not been promoted to an Insurance Advisor.

Signed on behalf of BCAA:

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Dated:

May 5, 2017

Signed on behalf of COPE Local 378:

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Dated:

MAY 5. 2017.